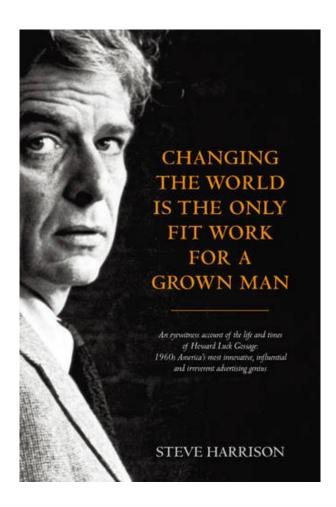
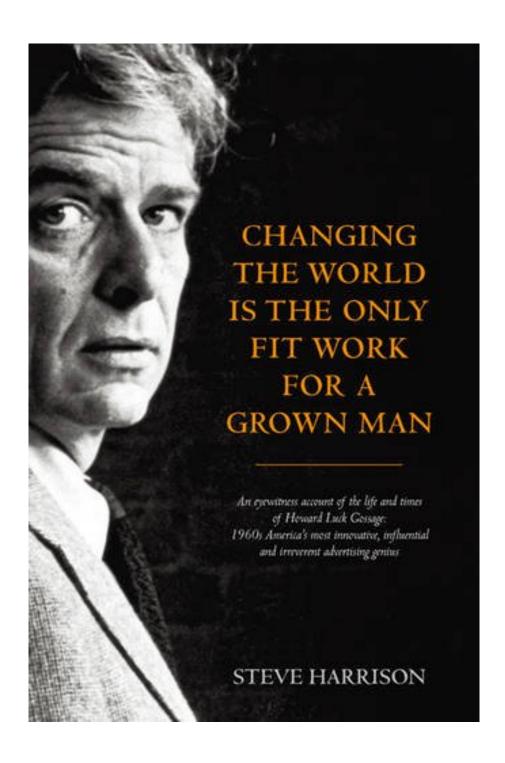
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### CHANGING THE WORLD IS THE ONLY FIT WORK FOR A GROWN MAN BY STEVE HARRISON PDF

This is the story of a 'sixties adman who harnessed the big ideas of his age and set out to reinvent advertising - and then change the world. In so doing he introduced interactive, PR-generating stunts, and social media - way back in the 1960s. Then he used them to save the Grand Canyon, kick-start the Green Movement, free a Caribbean island and launch Wired magazine's 'patron saint', Marshall McLuhan. And he did it all with a flamboyance that inspired the likes of Tom Wolfe, John Steinbeck and the makers of the counterculture. His name was Howard Luck Gossage. These are his life and times.

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• Dimensions: 9.02" h x .48" w x 5.98" l, .69 pounds

• Binding: Paperback

• 208 pages

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A Great Book About A Great Man

By Gerry O'Brien

Howard Gossage and David Ogilvy are the two advertising titans I revere above all others.

The insight Howard had for consumers and the general public was matched only by his respect for them.

The overwhelming majority of us who never had the privilege of meeting the Socrates of San Francisco will have to settle for this book. Highly recommended.

0 of 0 people found the following review helpful.

Way Beyond An Adman

By Patrick Scullin

Reading Steve Harrison's excellent account of the life of Howard Luck Gossage is a terribly humbling experience. Harrison details and connects the dots of this legendary writer/philosopher/humanitarian-- the creation of social marketing, P.R. buzz campaigns that created pop culture and the green movement, to name a few.

Gossage did not run an ad agency, he headed a salon where artists and thinkers gathered, debated and exchanged ideas. From Gossage's fertile mind and eloquent pen, he created earthquakes emanating from San Francisco and spreading throughout the world.

Socrates said "the unexamined life is not worth living." Thanks to Steve Harrison, Gossage's life is examined

and illuminated. A fascinating account of an interesting and revolutionary man.

Treat your brain, read this book.

0 of 0 people found the following review helpful.

Think Different.

By Greg B. Pabst

We all recognize the "creative revolution" that slapped the advertising industry awake in the 60s and early 70s. The documentary "Art & Copy" sums up the era very neatly by getting together many of the now wintery lions (and a few lionesses) who were in the creative vanguard - and some of the best of their offspring.

But Steve Harrison reminds us that, at the same time, there was Howard Gossage, who was the most innovative and revolutionary thinker of them all. He was probably the "father" of both interactive advertising and social media. Harrison maps out the how and why it all came about while telling the fabulous tale of The Socrates of San Francisco. Many things Gossage said and did are mainstream today, but he said and did them nearly 50 years ago.

I recommend it to anyone with an interest in advertising.

Greg Pabst

Program Director - Advertising at University of San Francisco

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