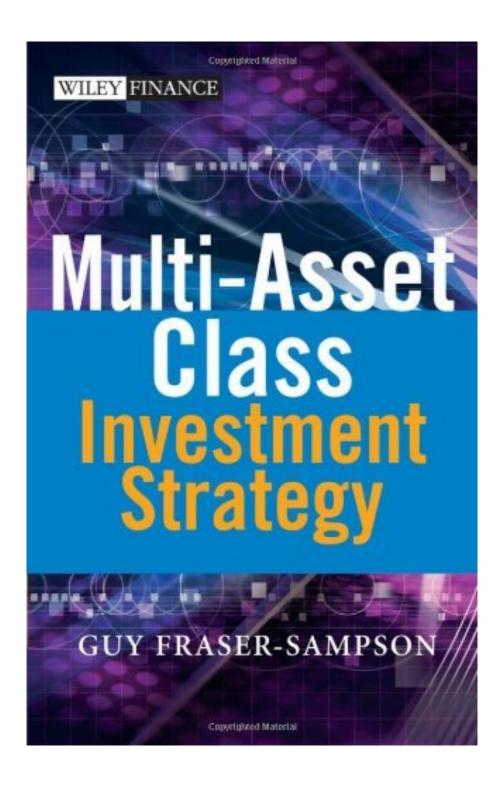


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Review

- "...pension fund trustees right around the globe should read the book...the book is certain to stir up some much needed debate..." (Global Pensions, July 2006)
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The multi asset class Yale Model has long been hailed in the US as representing the very best that portfolio theory has to offer, placing Yale consistently in the top percentile for investment performance. Yet it has not been widely adopted, and outside the US remains largely unrecognised.

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Guy Fraser-Sampson demonstrates how the returns of different assets classes (hedge funds, private equity, property, etc) may validly be compared with those of quoted equity markets. He argues for an adoption of MAC investing (his own multi asset class investment model), and demonstrates how this can improve investment performance across a range of portfolios. He gives guidance on each asset class, including

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The book explains that instead of asset allocation being set in an isolated and arbitrary fashion, it is in fact the way in which specific hurdle investment returns can be targeted, and that this approach is already in use in the US (and has been for many years). It involves extended and detailed financial analysis of various asset class returns and proposes a five-asset class approach for future use.

Opening with a study of the historic asset allocation practice of UK pension funds, the book shows how the current approach has led to the present funding crisis. It goes on to compare and contrast the UK approach with that of the US and to propose a new approach to UK asset allocation: the five asset class approach ("MAC Investing").

The book reviews and analyses different asset classes based on historic returns, examines risk, and concludes with a suggestion of the five asset classes to use; Quoted equities (both Domestic and foreign), hedge funds, private equity and property. This book also includes benchmark performance figures never previously published.

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Most helpful customer reviews

4 of 4 people found the following review helpful.

Fresh Yale Model Thoughts

By Craig L. Howe

Guy Fraser-Sampson with his first book, Multi Asset Class Investment Strategy, has made a huge contribution to practice of portfolio theory.

Picking up where David Swensen in his book Pioneering Portfolio Management leaves off, Fraser-Sampson demonstrates how blind faith in so-called "alternative assets" and faulty risk-adjusted performance metrics cause institutional investors to under-perform market measures.

The author shows how different asset class - hedge funds, private equity, real estate, etc. - returns can be compared to those of listed equities. At the risk of simplifying his thoughts, the author argues portfolio managers need to adopt a long-term view. Returns must be compounded over many years. Not, as the current obsession requires, earned quarter-to-quarter.

The fact that most of the illustrations in this book are drawn from UK data in no way detracts from the validity of its message. It is clear and pragmatic. The Yale Model represents the best Portfolio Theory has to

offer. Combine it with Fraser-Sampson's unique thoughts on risk, liquidity and Total Funding; it represents the future of institutional investing.

2 of 3 people found the following review helpful.

An excellent and entertaining treatment of the subject

By Thomas Meyer

Guy Fraser-Samson builds on the Yale Model to institutional investing, so I somehow expected another version of Swensen's "Pioneering Portfolio Management". However, "Multi Asset Class Investment Strategy" is in my eyes a huge improvement and a surprisingly entertaining and satisfying read. Guy Fraser-Samson is a brilliant writer, with a real talent for describing a complex subject. His book is down to earth, light-hearted and full of analogies that make the subject easy to grasp and interesting. It covers a wide range of subjects and demonstrates that brevity really is the sister of talent. I personally found his discussion of risk as particularly practical and relevant. "Multi Asset Class Investment Strategy" is the perfect starting point to learn more about a portfolio management approach that so far - at least in Europe - has not received sufficient attention.

2 of 3 people found the following review helpful.

Breathing life into Investment theory

By Terry Nation

This book was launched in the United Kingdom a couple of months ago and has already sparked new and fresh debate on the subject amongst academics and experts alike. This publication will no doubt have the same effect in the US.

It builds on David Swensen's 'Yale Endowment' model, offering a critique and new thinking that easily roles off the page given its light hearted and sometimes comic narrative.

The book is Fraser-Sampson's first and one that he embarked on after realising the potential in his theory whilst addressing the National Association of Pension Funds a few years ago to much aclaim. Already a relatively well known name amongst investment strategists in Europe, it would seem likely that this publication will see Fraser-Sampson equally well recognised in the States.

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